



VAT is not included

THE CIRCULATIONS OF SANOMA BLIASAK BULGARIA MAGAZINES ARE OFFICIALLY AUDITED BY KPMG BULGARIA

PRICES & DISCOUNTS

page / position	BGN
1/1 inside page in 2 nd half	1 700
1/1 right inside page in 2 nd half	1 800
1/1 left inside page in 1 st half	1 900
1/1 right inside page in 1 st half	2 000
page next to CONTENTS, Editor's page	2 100
3 rd cover	2 100
4 th cover	2 600
double page spread	3 200
leading double page spread	3 500
1/2 page in 2 nd half	1 000
1/2 right page in 2 nd half	1 100

inserts / per issues	0,14
Price for insertion of medical products and food supplements / per issues	0,30

inserts are accepted only for the whole printrun of the magazine

When a customer has an insertion without participating with an advertisement in the same issue, the insertion price is calculated with additional amount - 1/2 advertising page.

ADDITIONAL CHARGES	Fixed page/position: +10%
	Any other logo except the advertiser's logo: +40%

discounts	
based on number of issues	
from 2 to 3 issues	- 4%
from 4 to 6 issues	- 8%
from 7 to 9 issues	- 12%
from 10 to 11 issues	- 18%
based on number of publications	
from 2 to 3 publications	- 4%
from 4 to 6 publications	- 6%
from 7 to 9 publications	- 8%
from 10 to 11 publications	- 12%
from 12 to 13 publications	- 16%
from 14 to 16 publications	- 18%
from 17 to 20 publications	- 20%
from 21 to 24 publications	- 24%
for advertising one brand in 2,3,4,5 of our magazines at the same time	
in two magazines	- 2%
in three magazines	- 3%
in four magazines	- 4%
in five magazines	- 5%

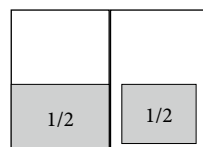
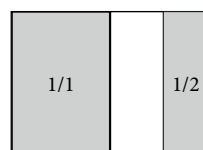
NOTE

The advertisers of MOETO DETE magazine should choose one of the discounts – for number of issues or for number of publications. The discounts have to be calculated one after another.

The additional discount for advertising in several of our magazines is given when one and the same ad is published in more than one of our magazines during one and the same period. If a weekly magazine is combined with a monthly magazine the ad should be booked for at least 3 issues of the weekly in the month when the ad is published in the other magazine.

MOETO DETE magazine is on the market on the 22nd of the previous month.
Deadline for bookings: not later than the 7th of the previous month.
Deadline for materials: not later than the 11th of the previous month.

TECHNICAL DATA
(in mm)



page	trim size	bleed size	text area
1/1 page	210x275	220x285	
spread	420x275	430x285	
1/2 page ver.	105x275	115x285	
1/2 page hor.	210x136	220x146	
1/3 page ver.	74x275	84x285	
1/3 page hor.	210x89	220x99	
1/4 box			89x119
1/8 box			89x58
1/16 box			42.5x58

TECHNICAL REQUIREMENTS for preparation and submission of advertisements

- **Supported file formats:** Adobe Illustrator EPS (all text in outlines) or Adobe Photoshop TIFF. EPS files should be saved as not higher than Adobe CS3 version. **We not accept PDF files.**
- **Color mode:** CMYK (no additional defined spot colors).
- **Resolution:** 300 dpi [120 dpcm].
- **Advertisement must be left with 5 mm on outer sides for bleed.** The file should not contain any marks for trimming, registration, color swatches or any other additional items. Advertisement should not be left to less than 5 mm inside from the crop area of any graphics and text elements that you don't want to be cut off. An area of 5 mm inside of crop is called safe area.
- **Ready for publishing advertisements should not contain additional layers or channels.** When using effects such as gradients, meshes, transparency, drop shadows, etc. they must be rasterized in the final file submitted for publication in a publishing house.
- **All raster images must be with embedded ICC profile Fogra 39.** Because of roll printing, Total Inc Coverage should not be greater than 300%. All ads have to be delivered together with digital color proof.
- **Color proof is considered to be correct if:**
 - contains Ugra/Fogra CMYK-TIFF media wedge;
 - its patches' color values correspond with the values of the embedded profile/ simulated on the proof;
 - color differences with the simulated values must correspond with ISO 12647 standard. This can be verified by us through iOne colorimeter.
- **The proof must be supplied with set of the following elements:** Advertisement name, Date, Profile containing in the file (proof) as well as the Profile simulated on the proof. It is relevant the simulated profile to be exactly the embedded one in the file Fogra 39.

In case of no proof supplied, no guarantee is given for the quality in the printing.